

PRESS RELEASE

Kathrein Solutions appoints Cisper as its authorized preferred distributor.

Stephanskirchen, September 2018 - Kathrein, a leading international specialist for reliable, high-quality communication systems since 1919, has enhanced their distribution channel for IoT hardware through a new agreement with Cisper, an international distributor of RFID hardware and tags.

With over thirty years of experience, Cisper is in an excellent position to ensure fast and reliable delivery of Kathrein's hardware components.

Michael Kaiser, Director Partner Management & Product Management at Kathrein, elaborates: *"Based on our new Kathrein IoT Partner Initiative and in order to better support our customers in the area of the hardware procurement, we have enhanced our distribution channel. Our customers in Europe can now buy their hardware components from our partner Cisper. As a well-known RFID specialist, Cisper offers hands-on experience and a high logistic service level as well as excellent product and application knowledge. Furthermore, they can offer fast delivery times and quick customer service."*

Leon de Ridder, Managing Director at Cisper, comments: *"Cisper is excited to get appointed as the perfect source of supply for Kathrein hardware components. Because we keep stock, customers can benefit from next day delivery, just like they are used to with Kathrein. Cisper will focus on promoting, selling and supporting hardware components from Kathrein."*

About Kathrein

Kathrein provides AutoID turnkey solutions including RAIN RFID readers and antennas as well as the IoT software suite CrossTalk. Furthermore, the company provides all services and support for IoT projects – from blueprints and training to a go-live event.

For further information, visit www.kathrein-solutions.com.

About Cisper

Cisper with its head office in Almere, the Netherlands, is an international distributor of Automatic Identification and Data Capture (AIDC) products and systems. The company was founded in 1983 and focuses on sales of RFID hardware and tags to system integrators/resellers in Europe, Turkey, the Middle East and Africa.

For further information, visit www.cisper.nl.

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