

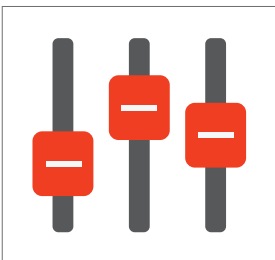
As another piece in the portfolio puzzle, Kathrein Solutions offers a wide range of services in the areas of consulting, project management, training and support. These services support our partners and customers in seamlessly guiding their projects through the project phase.



> [To the data sheet | Consulting](#)

Technology consulting directly from the experts

Our experienced, multidisciplinary team of consultants offers you individual advising to move your project forward with the right solutions. With a multitude of projects successfully completed in a wide range of industries, we can apply our expertise in the areas of RFID and RTLS to any phase of the project you like.



> [To the data sheet | Project management](#)

„Tell me how your project starts and I'll tell you how it ends.“

Make the most of our many years of expertise in project management to implement your projects successfully. As an official Kathrein partner or allocated key customer, you can look forward to planning and delivering your projects with our certified project managers. In projects, as in consulting, our approach is to listen.



> [To the data sheet | Training](#)

KATRAC - 6 letters that stand for our KATHREIN Training Academy.

We have set ourselves the aim of combining our RFID and RTLS expertise with our own Kathrein product and solution portfolio to allow us to develop your personal expertise. We are certain that this extra knowledge will give you the edge in terms of time, costs and quality when it comes to delivering your own or our joint projects.



> [To the data sheet | Support](#)

Support – for all phases of your project

Our versatile support is the final module, rounding off our current service portfolio for you. In addition to specific content, such as consulting, project management and the Training Academy, we also offer you a wide range of support options. Decide for yourself how you want to utilize them.

Technology consulting directly from the experts

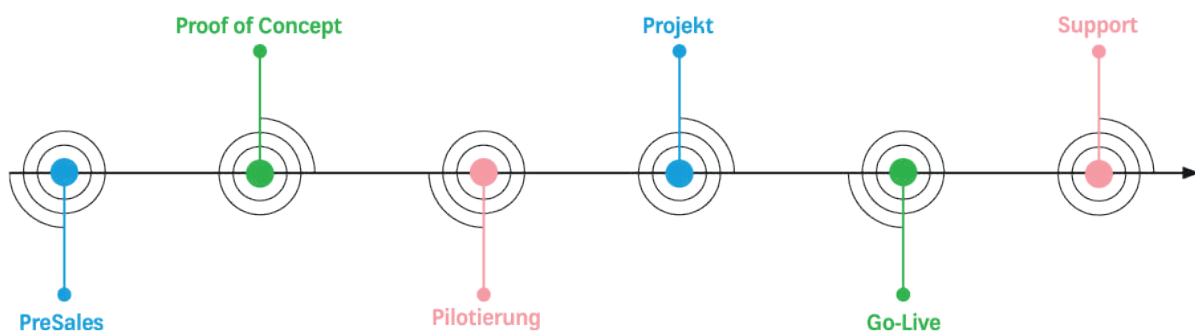
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> Consulting order overview

Order number	Name	Discription
52010321	Blueprinting services	We carry out a feasibility study to check your approach to the project, select the best technology for it and determine the estimated project costs. We develop a customized concept for you based on these findings. We provide you with relevant information so that you can make the most effective decision about your project on a sound basis and with an eye to the future.
52010330	Documentation	A crucial factor in the success of planned projects is transparent documentation in accordance with the amount of work involved. We ensure that all the work packets are properly documented in full.
52010323	Application Engineer (HF & Filed Analysis)	Our consulting managers form the core of the department. From consulting and planning activities to realization and acceptance, our team is at your disposal.
52010138	Test Center & engineer support	Our Kathrein Test and Application Center makes it possible to evaluate ideas and concepts in advance for reliable concept workshops and effective physical tests in a simulated real environment. This avoids any disruptions to your productive operations.
52010572	General support	If you require general hardware and/or software support from our consulting team for a specific period, we'll give you the option of booking a support package.
52010569	Travel time	Time for arrival and departure
52010570	Travel costs	Individual costs, such as air/train ticket, expenses, car rental, etc.
52010571	Overnight accommodation	Hotel costs, etc.

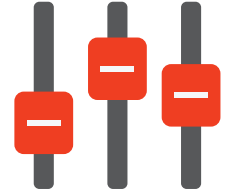
> Project history



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“Tell me how your project starts and I’ll tell you how it ends.”

Make the most of our many years of expertise in project management to implement your projects successfully. As an official Kathrein partner or allocated key customer, you can look forward to planning and delivering your projects with our certified project managers. In projects, as in consulting, our approach is to listen.

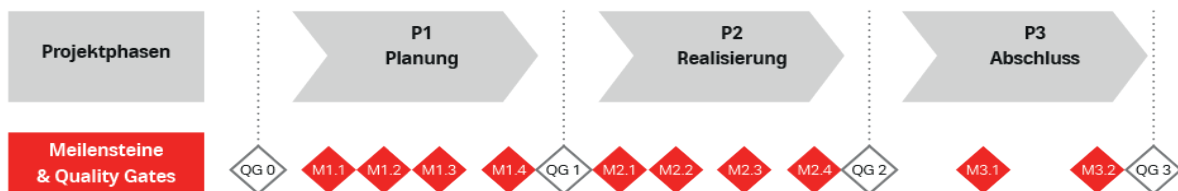


> Project management order overview

Order number	Name	Description
52010322	Project management	Our certified project managers ensure that your project is planned, controlled and concluded transparently and effectively throughout the duration of the project.
52010330	Documentation	A crucial factor in the success of any project is transparent documentation in accordance with the amount of work involved. We ensure that all the work packages are properly documented in full.
52010325	Hardware installation/assembly	Depending on complexity, we decide either to install the reading points ourselves or to appoint our established installation partners to do so.
52010316	Software installation/configuration	You decide whether you'd prefer to do this yourself, require our support for some of it or leave it entirely to us (assuming there is remote access).
52010315	Software customizing/development	If your project differs from the standard, we are happy to offer you customization in our software landscape.
52010323	Application Engineer (HF & Field Analysis)	Our consulting managers form the core of the department. From consulting and planning activities to realization and acceptance, our team is at your disposal.
52010324	Integration test	Structured, successfully completed test phases are the prerequisite for smooth commissioning. With our generic test model (basic, functional and measurement tests), we are happy to support you along the way.
52010329	Go-live support	We are available to you as a sparring partner for a defined period after commissioning in order to make your start-up as easy as possible.
52010569	Travel time	Time for arrival and departure
52010570	Travel costs	Individual costs, such as air/train ticket, expenses, car rental, etc.
52010571	Overnight accommodation	Hotel costs, etc.

> Phase model

The graphic below shows our most popular, most flexible model for delivering medium-sized projects.



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KATRAC – 6 letters that stand for our KATHREIN Training Academy.

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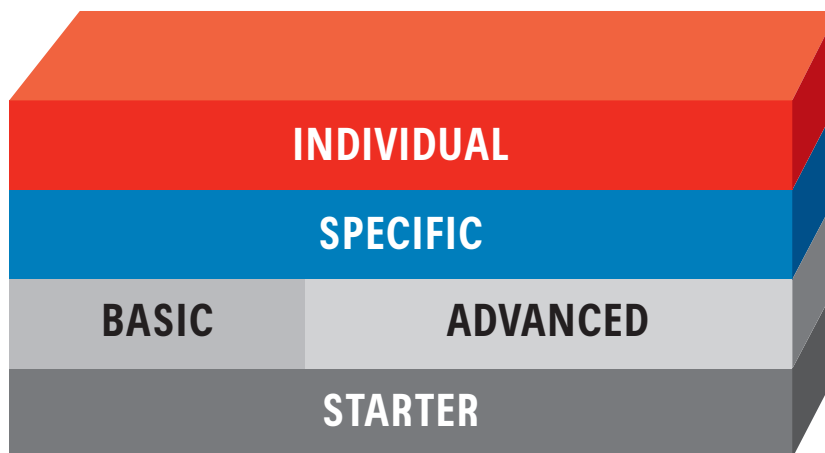
> Training order overview

Order number	Name	Description
52010326	Hardware Training	Modules based on our hardware, such as RFID readers, antennas and transponders and RTLS nodes and transponders.
52010327	Software Training	Modules based on our multitude of software solutions. These range from Reader Start and RTLS Start, including apps, to CrossTalk in all its variety, from device management to process design with the associated apps.
52010569	Travel time	Time for arrival and departure
52010570	Travel costs	Individual costs, such as air/train ticket, expenses, car rental, etc.
52010571	Overnight accommodation	Hotel costs, etc.

> Module components

Our modules are so flexible that we can offer everyone new ways of developing their knowledge, from inexperienced rookies to those with many years of experience. Beyond the standard modules, we will be happy to take the time to plan and deliver an individual training course for you, customized to your needs.

The graphic provides an overview of our modules. We're sure to have the right course for you, no matter your areas of interest (sales or technical focus).



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Support – for all phases of your projec

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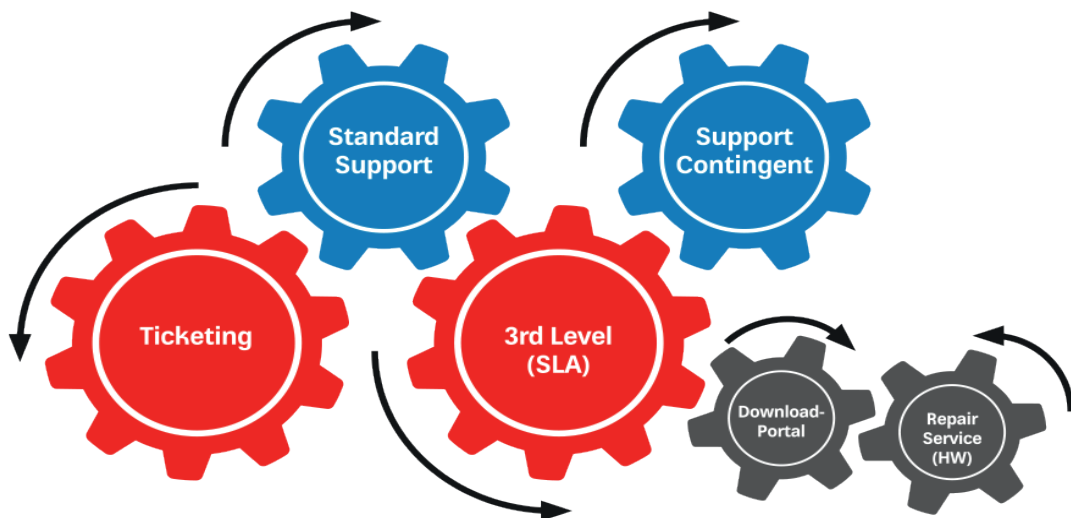
> Support order overview

Order number	Name	Description
52010572	General support	Number of person days over a set period
52010317	Software maintenance contract	CrossTalk 3rd-level remote support with a term of one year
52010569	Travel time	Time for arrival and departure
52010570	Travel costs	Individual costs, such as air/train ticket, expenses, car rental, etc.
52010571	Overnight accommodation	Hotel costs, etc.

Decide for yourself how you want to utilize them. Here are a few suggestions:

- Support package (number of person days)
- CrossTalk software maintenance contract (3rd level)
- Support contract (term-based)
- Standard support for Kathrein partners
- Ticketing portal
- Download portal
- Hardware repair service
- Go-live support (see also Project management)

> Support options



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